Make the vendor prove it

PSS evaluation exercises. Agree the expected result for the jurisdiction, pay arrangement and service being demonstrated.

Updated October 21, 2026 | US pawn-shop planning tool

Vendor / plan / demonstrator: _____

Demo date / evaluator: _____

01 Wage change during a pay period

Use a fictional hourly worker and an effective date inside a pay period. Show the time segments, old/new rate, approval and resulting payroll.

Expected result / assumptions	Observed result / evidence

Result: [ ] Pass [ ] Follow-up [ ] Not demonstrated Reference / export: _____

Open question / owner / due date: _____

02 One worker, two stores

Use 28 hours at store A plus 18 hours at store B under the same employer. Demonstrate combined hours and the applicable payroll treatment.

Expected result / assumptions	Observed result / evidence

Result: [ ] Pass [ ] Follow-up [ ] Not demonstrated Reference / export: _____

Open question / owner / due date: _____

Use fictional records. Require the calculation, relevant settings, approval history and a usable export. A sales claim alone is not evidence; these tests do not establish legal compliance or pawn-system compatibility.

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03 Commission entered after payroll

Add a fictional commission after the original payroll. Show the correction process, any applicable pay adjustments, approvals and exported history.

Expected result / assumptions	Observed result / evidence

Result: [ ] Pass [ ] Follow-up [ ] Not demonstrated Reference / export: _____

Open question / owner / due date: _____

04 Annual deduction cap reached

Use a deduction with an applicable annual cap. Show a paycheck that reaches the cap and the next paycheck. Demonstrate how the system handles both.

Expected result / assumptions	Observed result / evidence

Result: [ ] Pass [ ] Follow-up [ ] Not demonstrated Reference / export: _____

Open question / owner / due date: _____

Use fictional records. Require the calculation, relevant settings, approval history and a usable export. A sales claim alone is not evidence; these tests do not establish legal compliance or pawn-system compatibility.